

**MINUTES FROM THE OHIO RAIL DEVELOPMENT COMMISSION
REGULAR BI-MONTHLY MEETING
January 16, 2018**

CALL TO ORDER

The meeting of the Ohio Rail Development Commission was called to order by Chairman Policinski at 11:03 a.m. on Tuesday, January 16, 2018.

MEMBERS PRESENT

Executive Director Matt Dietrich, Chairman Mark Policinski, Commissioners Solomon Jackson, Eric Richter, Tom Zitter, Mark Johnson, Bill Lozier, and Tom Maphet (arrived 11:05 a.m.), as well as Johann Klein for the Ohio Department of Transportation, and Representative Sheehy (arrived at 11:10 a.m.) were in attendance. Commissioners Dean Hempfling and Andrew Pusateri, as well as Senator LaRose and Representative Dever were unable to attend. There were 7 voting members present, therefore a quorum was obtained.

APPROVAL OF THE MINUTES OF THE NOVEMBER MEETING

Chairman Policinski asked for a motion to approve the minutes of the November 15, 2017 meeting. Commissioner Johnson moved to approve the minutes and Commissioner Lozier seconded the motion. The minutes were approved with 7 votes in the affirmative.

EXECUTIVE DIRECTOR'S REPORT

Executive Director Dietrich presented his report to the Commissioners, which can be found on page 6 of the packet. In addition to the items in the packet, Mr. Dietrich noted the retirement of Evelyn Winkfield from the ORDC and that staff posted the vacancy two weeks ago.

Commissioner Maphet arrived at 11:05 a.m.

Executive Director Dietrich also discussed a new position of Grants Coordinator, that will be posted soon, which was determined as the most needed position upon management reflection. Mr. Dietrich noted the Capital Budget Request, as identified in his report. He also touched upon Ms. Finnegan's effort to streamline the ODOT permit process.

Mr. Dietrich also briefly discussed the loss of E. Hunter Harrison, CSX's COO and the announcement of Jim Foote as the new COO, who will continue the precision railroading initiative. Lastly, Executive Director Dietrich noted the large list of staff outreach efforts.

Representative Sheehy arrived at 11:10 a.m.

There were no questions.

FINANCE REPORT

Megan McClory, ORDC's Secretary-Treasurer, presented the Finance Report to the Commissioners, which can be found on page 7 of the packet. Ms. McClory announced staff closed a pending loan with Ashland Railway in December of 2017 – projects that were approved

in 2016. She noted the project was a main component of the failed RRIF loan pilot staff was working on, and is a key project for the railroad.

There were no questions.

RESOLUTION 18-01 – Pratt Industries, Inc.

ORDC staff member Tom Burns presented to the Commissioners the briefing on page 18 of the commission packet. Mr. Burns provided the background information found in the packet and introduced Ed Kersey from the company to elaborate on the project. Mr. Kersey provided a presentation on Pratt Industries and the project.

Commissioner Maphet asked exactly where the facility will be located. Mr. Kersey explained it is off Route 25A. Representative Sheehy asked about the spur location and if the company has an agreement with CSX. Mr. Kersey said they have been in communication and will have one.

Commissioner Zitter asked about the type of railcar Pratt will use. Mr. Kersey said they will use regular and high-cube box cars. Commissioner Lozier asked how much product will transported by rail. Mr. Kersey indicated approximately 15% of product, in and out, will be by rail. He noted this will vary by season and demand.

Commissioner Zitter asked if Pratt uses intermodal. Mr. Kersey said they use intermodal in Shreveport, LA, and is unsure if they will in Ohio. Chairman Policinski asked if there is a limit to how many times you can reuse material. Mr. Kersey said experts tend to say 7 times, but in the United States, there is enough resources to keep enough natural fiber in the pulp to reuse products for hundreds of years before it is an issue.

Commissioner Zitter asked who they purchase waste from, small or large companies. Mr. Kersey said they will purchase from anyone, large and small. Their ability and willingness to purchase from anyone allows them to expand market share.

There were no additional questions.

Commissioner Jackson made a motion to approve Resolution 18-01 and Commissioner Zitter seconded it. A discussion followed. Roll Call was taken and the resolution was approved as presented with 8 votes in the affirmative.

PROJECT BRIEFING – Reagent Chemical

ORDC staff member Tom Burns presented to the Commissioners the briefing on page 23 of the commission packet. Mr. Burns provided background information found in the packet and introduced David Matuszkiewicz from the company and Patrick Cadle, the Mayor of Newcomerstown, to further discuss the project. Mr. Matuszkiewicz provided background on the company and project. He stressed the safety of the company, culture, and infrastructure.

Mr. Matuszkiewicz indicated the reason for building a location in Newcomerstown is to cut down on transportation distances for products and focus development in shale country.

The Mayor thanked ORDC for assisting this project as the new development will be a huge benefit to the community. Newcomerstown is excited for the use of the industrial park and hopeful for future businesses to capitalize on the location and rail capabilities there.

Commissioner Zitter asked where they produce/purchase the hydrochloride from. Mr. Matuszkiewicz indicated multiple locations were sources.

COMMITTEE REPORTS

Commissioner Zitter reported on the Policy Committee, explaining how the committee held a public input meeting for the State Rail Plan. He thanked Tracey Nixon for her time and the members of the public for their input. He indicated it was a very productive meeting with many people providing input and discussion.

Secretary-Treasurer McClory announced the State Rail Plan Survey is available on the ORDC website for anyone who wants to provide further input.

There were no additional comments.

Commissioner Jackson indicated there were no updates or topics to be addressed by the Administrative Committee.

OLD BUSINESS

There is no old business.

NEW BUSINESS

There is no new business.

PUBLIC COMMENT

There is no public comment.

ADJOURN

Chairman Policinski adjourned the meeting at 11:46 a.m.